SPEC’ING FOR
FUEL ECONOMY.

DETAILS MAKE ALL THE DIFFERENCE.
THE DETAILS MATTER

Fuel is often a fleet's largest expense. With rising diesel prices and market volatility, it's becoming increasingly more difficult to manage operating costs. However, heavy-duty commercial trucks are running more efficiently than ever. So much so that even fractional improvements can pay dividends to a fleet's bottom line over the life of a vehicle.

At International, we understand that even the smallest detail matters. From the meticulous design and testing of our aerodynamic cab to the continuous optimization of our powertrain to even the tiniest tweaks to components and electronic parameters—we have you covered.

WHY IT MATTERS TO YOUR BOTTOM LINE

<table>
<thead>
<tr>
<th>7 MPG to 7.07 MPG</th>
<th>CURRENT PRICE OF DIESEL</th>
<th>ANNUAL MILEAGE PER TRUCK</th>
</tr>
</thead>
<tbody>
<tr>
<td>+1% INCREASE IN FUEL ECONOMY</td>
<td>$3.85 (AS OF 4/29/13)</td>
<td>100000</td>
</tr>
</tbody>
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ANNUAL SAVINGS OF $491.49 PER TRUCK

×5 YEARS THE AVERAGE LENGTH OF OWNERSHIP × 25 TRUCKS THE AVERAGE SIZE FLEET

$61,436.75 TOTAL SAVINGS

FINDING YOUR PERFECT MATCH

A truck spec’d for optimal fuel economy is not one-size-fits-all. Variables such as load type, length of haul, driver behavior and geographic operating area all play a factor in spec’ing a truck that’s right for your unique application. With millions of possible combinations, it can be a daunting experience to spec your vehicle just right. We are committed to de-mystify the spec’ing process and help you select the vehicle that will operate most efficiently for you.

WANT TO LEARN MORE?

› Review each chapter of the Spec’ing for Fuel Economy guide.
› Contact the Performance Engineering Team: PerformanceEngineering@navistar.com
**THE BASICs OF AERODYNAMICS**

In on-highway applications, aerodynamics contributes 50% to overall fuel economy, so it’s critical that the vehicle is designed and spec’d to minimize aerodynamic drag. One of the basic principles of aerodynamics is to keep airflow “attached” to the vehicle. This attachment results in smooth airflow around the vehicle instead of allowing the air to become detached, creating highly turbulent airflow. These turbulent areas cause the air to behave as if the vehicle were larger than it really is, resulting in increased drag and decreased fuel economy.

**AERODYNAMIC DESIGN FEATURES**

The ProStar is designed to properly manage the airflow to the sides of the trailer. Smooth radius edges are a signature styling element that increases fuel economy. The windshield radius and A-pillar design were developed in a wind tunnel to ensure optimum performance. Transition areas such as the cab-to-sleeper or the cab extenders are all designed to guide the air to a smooth, non-turbulent flow that attaches to the sides of the trailer.

The front bumper curves on both ends to match the curvature of the front fenders and the bumper gap is minimized to pass airflow over and past the front tires. It also extends close to the ground to optimize the flow of air passing under the vehicle. The size of the wheel opening has been reduced to help minimize drag, splash and spray alongside the tractor.

The sloped hood design is carefully crafted to guide airflow both around the sides of the cab as well as onto the windshield. From the windshield, the air continues either over the vehicle along our patented roof shape or around the doors. Details like the air cleaners, mirrors and sunshade are designed to minimize aerodynamic drag.

Front axle position can also affect aerodynamics. Set-back front axles not only improve loading characteristics, but also incorporate some distinct aerodynamic advantages. As shown in the following illustration, a highly separated airflow region is created alongside the front wheels because of the bumper design. This creates a localized low-pressure region which allows engine compartment air to blast through from the front grille.
### CHASSIS SKIRTS

Chassis skirts improve air movement along the sides of the tractor by reducing air turbulence around the front fender extensions, fuel tanks, battery box, frame access steps and quarter fenders. Cab length chassis skirts extend to the back of the day cab or sleeper cab. Full length chassis skirts extend to the rear wheel.

### SIDE EXTENDERS

Side extenders are helpful in directing airflow past the tractor and trailer gap. It is important to remember that with large trailer gaps, even on vehicles with side extenders, turbulence begins to form as the air passes over and around the tractor and hits the nose of the trailer. The side extenders reduce airflow between the tractor and trailer and are effective even with trailers that are not full height.

### ROOF FAIRINGS

An extended roof fairing or air deflector further improves aerodynamic efficiency when full height trailers are used. If a long haul sleeper pulling a dedicated trailer is not a typical tall van body, it is highly recommended to match the tractor height to the trailer height for maximum fuel economy. The Hi-Rise Sleeper, with or without a roof air deflector, helps customers match flatbed and bulk haul trailers with appropriate height tractors. In some refrigerated van trailer applications, it may also be desirable to operate a Hi-Rise Sleeper without the roof fairing to allow significant frontal air to the front of the refrigerated cooling unit.

### FIFTH WHEEL PLACEMENT

To reduce aerodynamic drag, the trailer gap should be kept to a minimum, generally 36” or less. Whether fixed or sliding, make sure that the fifth wheel is installed with just enough clearance to allow the trailer to swing to either side without coming in contact with the cab, side extenders or trailer landing legs.

### WHEEL COVERS

Vehicle and trailer wheels are also culprits of creating detached airflow and increasing aerodynamic drag. By leveraging wheel covers on both the vehicle and trailer wheels, you can expect to see around a 1% increase in fuel economy.
OPTIMIZING AERODYNAMICS THROUGH TESTING

To become the industry leader in aerodynamics, International leverages different types of testing to understand the true effect of aerodynamic drag in various types of conditions.

Computational Fluid Dynamics (CFD): With a computer model, engineers get insight into airflow under, around and through the vehicle.

1/8 Scale Wind Tunnel: This test is used to help refine the basic shapes of the vehicle such as the curvature of the fenders and hood. Much of this work is done in clay where designers can literally re-sculpt these surfaces over and over until the desired combination of appearance and performance is achieved.

Full Scale Wind Tunnel: This includes testing a complete tractor and trailer and allows the engineers to turn the vehicle 360 degrees to account for any impacts in crosswinds. Why is this important? The average wind in North America at any given time is 7 mph and the direction is random. Therefore, it is unlikely that a truck will ever be headed directly into the wind for very long.

Coast Down: This test accurately depicts conditions out on an open road.

Over the Road Testing: The true test of a vehicle’s performance is in real world conditions, not a lab. However, just as much scrutiny goes into how International conducts over the road testing to ensure our vehicles and our competitors’ are measured based on the same type of conditions and remove as many variables as possible. This process is governed by either SAE Type II or TMC Type IV which regulate everything from test vehicle mileage, drivers, trailers, routes and much more.

WHEN IT COMES TO AERODYNAMICS, INTERNATIONAL PUTS ITSELF TO THE TEST.